

Procurement Card Implementation

Procurement Cards enable buyers to benefit from cost and efficiency savings in their purchase of requirements across the full portfolio of commodities.

Traditionally seen as a method of dealing with high volume, low value goods and services, more creative organisations are now using procurement cards for high value goods and services and embedding them within e-commerce solutions to provide an effective procure to pay process.

Redcap enables clients to derive maximum benefit from procurement card implementations. We operate as an independent consultancy providing advice, free from ties to card providers. Having no vested interest we assist clients to make the best choice to meet their business needs when implementing or re-invigorating a procurement card programme.

What we do

Our consultant team includes experienced procurement card implementers from the public and private sectors. By using Redcap to assist with implementation or a re-invigoration project significant benefits can be swiftly realised.

Redcap has been credited as providing ***“the fastest public sector implementation of GPC for a Barclaycard Client - just 22 days”***.

Our approach focuses on working closely with the client, recognising that procurement, finance and audit are involved with the implementation. Whilst the card can be viewed as a payment tool, leading organisations additionally recognise its importance as part of their procurement strategy.

We challenge current thinking and encourage aggressive target setting to enable clients to benefit from significant efficiency gains as well as improved purchase prices.

Key elements of focus include

- Coaching implementation team
- Analysis of spend and commodity portfolio
- Project planning and target setting
- Assessment and selection of card provider
- Development of policy and documentation
- Training card holders
- Supplier recruitment
- Scheme re-invigoration
- Benefits realisation





Scheme Re-invigoration

Many organisations have adopted procurement cards in the past and have used them for limited requirements or set restrictively low transaction values. The net result is a stalled or underperforming scheme.

Redcap assists these organisations to achieve the full potential by reviewing their approach, working with the client to redevelop and re-launch their card scheme. By expanding the scope of an underperforming scheme significant efficiencies can be achieved in the procure-to-pay process.

Government Procurement Card

The Government Procurement Card (GPC) is a VISA purchasing card, available to the whole public sector. It is seen as a major contributor to public sector procurement efficiency targets. Recognised by the Sir Peter Gershon, Public Sector Efficiency Review 2004, "The message for the wider public sector is clear; GPC Visa has a proven track record as the most efficient method for ordering and payment for lower value (typically less than £5,000 per transaction) high volume purchases."

Benefits Realisation

Following the successful implementation of GPC at Hertfordshire Constabulary the benefits realised have been significant and included;

- Faster order processing
- Over 100 cardholders trained
- Increased contract compliance
- Invoice reduction
- Increased transaction limits to £35,000 for strategic commodities
- Supplier rationalisation
- Purchase price cost reduction
- Efficiency savings of £120,000 in 2005

Redcap worked with the Constabulary from the beginning of the project preparing the strategy, assisting with selection, project management, card holder training and second phase coaching resulting in the fastest public sector implementation from engagement to card issue.

If you require this brochure in adobe format, please contact info@redcapassociates.co.uk

Redcap Associates Ltd
Eastgate Place Business Centre
Salhouse Road
Rackheath
Norwich UK
NR13 6LA

Tel: +44 (0)1603 263 206

Email: info@redcapassociates.co.uk
www.redcapassociates.co.uk

